



23-2425
Supplemental Education Services
June 18, 2024

Addendum #1:

1. Is this bid open to supplemental online programs for ELA and Science? **Answer: Yes**
2. Is a discount of list pricing required? **Answer: This fixed price bid requires a minimum of 10% discount from list.**
3. The solicitation listed two different due dates. What is the correct date? **Answer: This was an error; the submission deadline is 6/25/2024 @ 10:00 a.m.**
4. Catalogs and Discounts: If a vendor submits a catalog for a particular "lot" and select items in the catalog meet the criteria for a minimum 10% discount but other items in the catalog are less than a 10% discount or have no discount, then does that automatically disqualify the vendor and his/her catalog? **Answer: Only items discounted 10% or more would qualify to be purchased under this award.**
5. Digital Learning Resources/student learning Programs: Are we correct to state that none of these lots detailed on page 17 of the bid seek digital learning programs for core disciplines, except for the lot for books which references digital textbooks or digital books? We do not read the bid to be open to stand along digital or print learning programs but want to be sure we are accurate in that assumption. **Answer: This could be either digital or print.**
6. Insurance COI: per the language on page 5 of the bid should vendors attach a current COI to the bid package? **Answer: A COI will not be required unless specifically asked for.**
7. Website for pricing: On pages 18-20 of the solicitation, each lot section asks, "What is the contractor's website address/link (must be active at the time of offer) to access all current product and price information?". If a vendor only has limited pricing information posted online but full product/materials cost are provided within this bid submission, is that sufficient to satisfy pricing requirements? **Answer: Yes, that will be sufficient for the purpose of this Fixed Price Bid.**
8. Once the RFP is awarded, does the district plan to make district-wide purchases to meet needs or put selected vendors on an approval list enabling each school to purchase items on a school needs basis? **Answer: This solicitation would put you on a selected vendors list that schools can pull from on an as needed basis.**

9. Would this bid include the assessment materials used to observe teacher and student interactions and the professional development to train those observers? **Answer: Yes**
10. Does this include core PreK curriculum textbooks and materials? **Answer: Yes**
11. Will electronic signatures be acceptable? **Answer: Yes, electronic signatures are acceptable.**
12. Are references needed? If so, how many would the district like? **Answer: References are not required.**
13. Will schools have the ability to purchase resources that are not on this approval list? **Answer: Yes, but it would depend on their funding source and the total cost of the purchases.**
14. On the Bidding Schedule/Price- Business Proposal, can a vendor list a discount range (i.e. 10%-40%)? **Answer: Minimum 10% is required but if there are larger discounts for certain products then a range would be accepted. We would just need to be able to identify which products would fall under which discount level.**
15. On the Bidding Schedule/ Price-Business Proposal, how should vendors indicate if a specific service is not eligible for discount? **Answer: If there are specific services not eligible for discount then they will not be included in the award. Only items with a 10% or larger discount will fall under this solicitation.**
16. When completing the Bidding Schedule/Price-Business Proposal, how would you like vendors to show that the discount may change based on volume and/or multi-program purchase? **Answer: The bidding schedule/ price proposal is used to determine which vendors will qualify under this solicitation. Any additional pricing information can be included with your bid in addition to the bidding schedule.**
17. Is Rock Hill Schools open to vendors providing a standard price list (with more detailed information) in addition to the completed Bidding Schedule/Price-Business Proposal? **Answer: Yes, this would be fine to include.**
18. If vendor needs to request an amendment to the Terms and Conditions how is that done? **Answer: Any request to amend Terms and Conditions can be submitted to procurement@rhmail.org for consideration.**
19. Who is contacted? (In reference of Indemnification clause #16 page 10) **Answer: You may contact procurement@rhmail.org.**
20. #14-page 10 references price increases in outer years. Who is the request submitted to? **Answer: Request can be submitted to procurement@rhmail.org. A minimum 10% discount from list is required at all times.**
21. How many PK classrooms and how many students? Are they self-contained (SDWs only) or are they inclusion rooms? **Answer: The district consists of over 16,000 students district wide from PreK through 12th grade. For PK classrooms we have 6 that are self-contained and 2 that are resource.**
22. How many k-12 classrooms and how many students? **Answer: The district consists of over 16,000 students and 24 schools. The district has 1 preschool, 14 elementaries, 5 middle, 3 high, and 1 career/ technology center.**
23. Is the only response required for each lot a “yes” or “no” that we are bidding? **Answer: The bidding schedule/ price proposal form is asking for a yes or no for each of the four**

sections. You may submit for all four or specific sections. The form also has a spot for the discount you will provide.

24. The FTB notes that multiple responses are not permitted. Does that mean that if we have two or more programs meeting a specific Lot category, we can only bid one?

Answer: No, if you have multiple programs you can bid for each if necessary.

25. Where should vendors include unit price? Or is a pricing flyer attached to the proposal acceptable. **Answer: A pricing flyer attached would be accepted. If you have a website that would list your products/pricing, then that will suffice as well as long as we have the bidding schedule with the acknowledged lots and discount you are offering.**

26. We offer multiple discounts based on enrollment and contract length. Would the district allow a discount range on the Bidding Schedule price form? **Answer: Yes, a range is acceptable as long as the minimum discount is at least 10%.**

27. Do required forms count as part of the 25-page number limit? There are a total of nine (9) pages of form which would bring the proposal down to 16 pages. **Answer: The required forms will not count against the 25-page limit.**